

Our Corporate Group has an international reach, advising clients on all aspects of establishing, funding, developing and acquiring businesses.



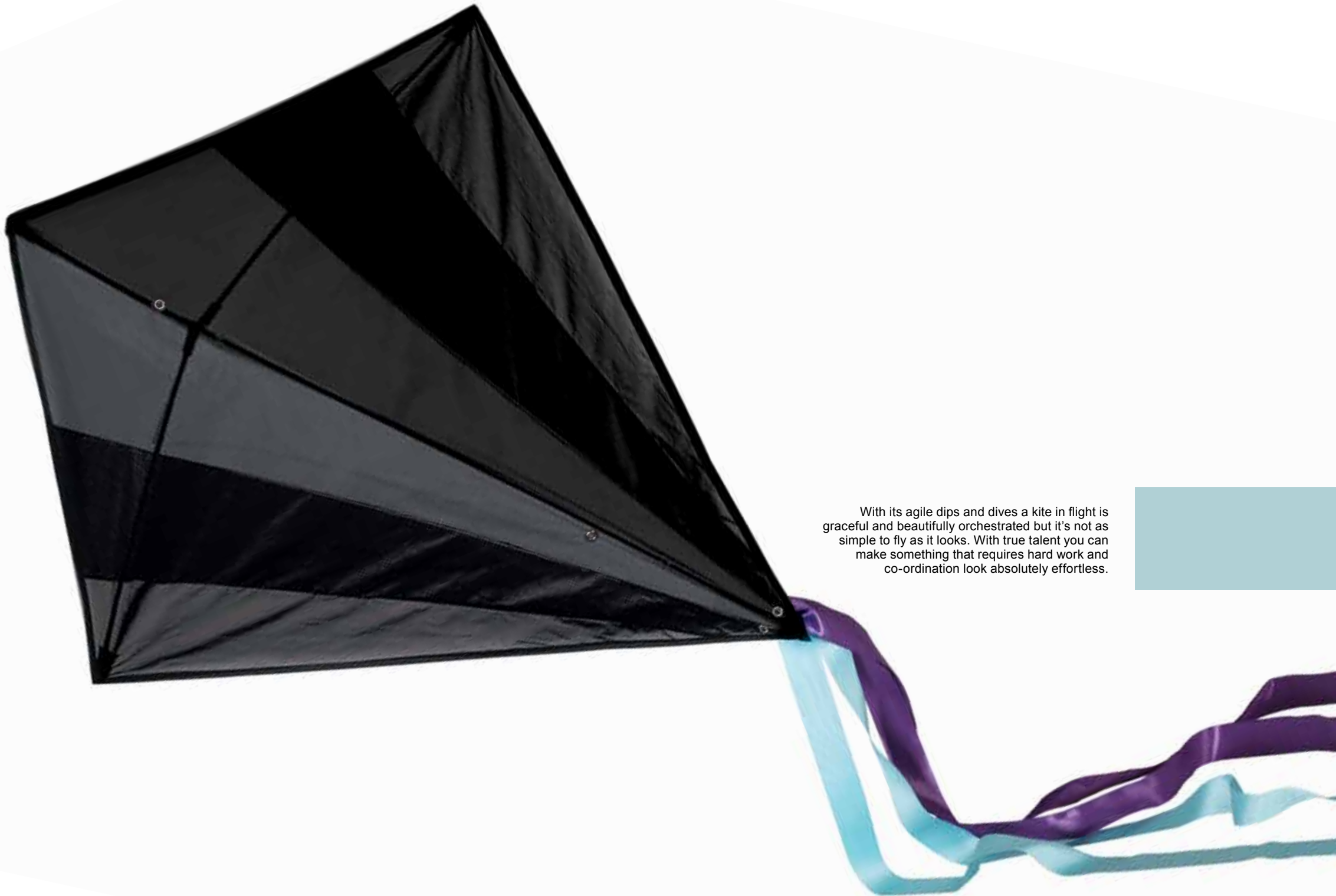
With specialist corporate lawyers in offices across Europe, we offer our clients a co-ordinated and **efficient service**, focused on understanding and fulfilling our clients' **commercial objectives**.

We have extensive experience of all types of corporate transaction ranging from setting up new ventures to major international acquisitions and listings. Our integrated international offices allow us to offer a multi-jurisdictional corporate capability in all of the major European business centres.

Whether a transaction is large or small, ground-breaking or routine, we place great emphasis on the quality of our service. Our specialist sector knowledge is complemented by experts across the firm in practice areas such as banking and finance, tax, competition and anti-trust, employment and pensions, financial services, real estate, IP and technology and regulatory. This enables us to provide the right expertise for any particular transaction.

We take it for granted that bottle caps keep drinks fresh, without leaking but it hasn't always been the case. It just goes to show that trust develops through experience, but once it's there, it doesn't waver.





With its agile dips and dives a kite in flight is graceful and beautifully orchestrated but it's not as simple to fly as it looks. With true talent you can make something that requires hard work and co-ordination look absolutely effortless.



A challenging market.

With the current economic backdrop, it is difficult to imagine a more challenging environment in which to develop a business. However, uncertainty also creates opportunities.

In times of such uncertainty, clients need more than just accurate legal advice. They need lawyers who understand the commercial issues and can drive a transaction through to the agreed timetable. With costs being at the forefront of every client's agenda, we offer a cost-effective, open and transparent fee structure which allows clients to budget effectively.

Knowing that corporate clients are business people who demand a high level of technical knowledge and business acumen from their lawyers, we pride ourselves on the long-term relationships we build with our clients. We take time to listen to them to understand their business and the industry sector in which they operate, enabling us to create deals that meet their business objectives.

Our vast experience of corporate transactions and expertise in a range of commercial sectors enables us to understand our clients' business issues and provide rounded, practical and commercial advice. We work with clients on the development of their growth strategies which allows us to highlight legal, commercial and tax issues.

Our clients operate in all industry sectors and range from entrepreneurs and fast-growing businesses to government departments, multinationals and major listed companies. Much of our work is of an international nature with clients based across Europe, the US, the CIS countries and around the world. We advise regularly on the particular issues involved in doing business and conducting transactions across borders.

Our service.

Our lawyers have years of experience in structuring and implementing all types of corporate deals from general business planning to highly specialised transactions. We work across a broad range of sectors on every stage of the deal from structuring and due diligence to post-deal integration.

International teams can be assembled quickly for cross-border transactions and we can provide our clients with a single point of contact covering all relevant jurisdictions. Our global outlook means that we appreciate how cultural differences may impact on a transaction and can immediately highlight any potential pitfalls.

The breadth of expertise is demonstrated in our range of core services:

- mergers and acquisitions
- joint ventures
- equity capital markets
- venture capital and private equity
- restructuring and reorganisations
- corporate governance

In order to achieve a tax efficient outcome for our clients we ensure that domestic and international tax considerations are taken into account early in the development of any corporate transaction. We have a widely recognised team of tax experts specialising in all aspects of direct and indirect taxation and related transfer pricing issues, so clients can be confident that they are getting the best advice possible in relation to their particular transaction.



Field Fisher Waterhouse

What started out as a decorative light designed to sit in a pot plant is now a practical solution for every household. It takes vision to understand potential and maximise an opportunity.





Every stroke from a paintbrush is unique. Anyone can be taught the techniques but true inspiration doesn't come from simply following procedures. Real creativity also depends on instinct, inventiveness and flair.



Your objectives. Our focus.

Whatever stage of development a company is at, whether an early stage start-up requiring investment or an international company considering a merger, acquisition or joint venture, our lawyers are well placed to provide creative commercial advice on any transaction.

We endeavour to build long-term relationships with our clients to ensure that we understand their industry sector and are able to view a transaction from their perspective. We are proud of the long association we have with many of our clients and the contribution we have made to their businesses.

We are flexible towards our clients' needs and endeavour to structure the deal in a way that realises both their short and long-term objectives. We always ensure that our advice is clear and focused, our approach is flexible and hands-on and our service is partner-led. We guarantee transparency so that clients are always aware of what is involved throughout the transaction.

We put together well co-ordinated and cost-effective teams of lawyers appropriate to the size of a given transaction. We do not believe in creating unnecessarily large teams where a small, tightly focused team will produce better results.

Working with us ensures that you receive top-quality advice in a commercial context and that you work with a team that has a forward-looking approach to your business's future success.

About us.

Field Fisher Waterhouse is more than just a full-service European law firm specialising in providing commercial solutions for all industries and sectors. It's our ability to embrace change and to navigate and capitalise on the changing market that makes us different.

Clients choose to work with us because we can provide exceptional lawyers with industry expertise and strong commercial knowledge of their businesses. They value our flexible approach to teamwork and that we will shape our structures and way of working to meet their specific needs.

This commercial attitude, combined with our empowering and down-to-earth style, means you can trust us to provide you with the best possible legal solutions.

This one basic principle has innumerable uses in countless industries, providing fundamental structure and strength. It's amazing how just one simple connection can be the basis for a successful relationship.



